



## Company Profile



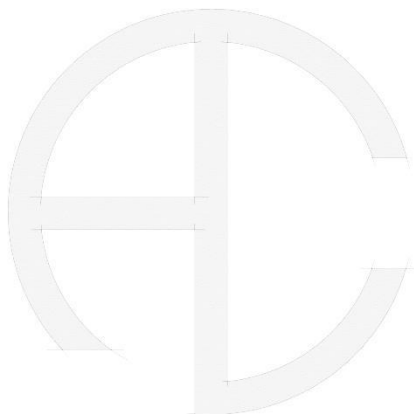
**Azure**  
TRADING AND CONTRACTING

TRADING & STORAGE SYSTEM DIVISION

In the beginning of year 2006, **AZURE TRADING (Storage System Division)** was established in Qatar and started to build its good reputation in trading for various building materials with internationally well-known manufacturers in the market. It also provides a wide range of products from Europe and the US with high quality standards.

The company has a practice of research and development of latest products in terms of its technology and innovation. Every new development evolves from the experiences gained with previous products. As an outcome, our customers and clients will always have the assurance that every new product is brought to perfection before it is presented to the local market in lowest rate possible.

Azure Trading has its warehouse and workshop located in Street 37, Gate no. 25, Industrial Area, Doha, Qatar where stocks of building materials are properly stored.



## Warehouse logistics consulting and design

**Warehouses play a decisive role for the success of a company. At the same time, they are an important and complex investment decision, as the costs for the construction and operation of a warehouse represent up of the total logistic costs.**

Our warehouse logistics consulting and design contributed significantly to cost savings and a quick Return on Investment.



## Azure & Partner

- main focus on economic benefits
- offers a neutral and manufacturer-independent consulting
- knows the latest solutions and technologies available on the market
- guarantees reliable support
- can simulate during the project phase all customer-specific processes within its own Logistics Solution Center
- coordinates the integration of the involved sub-contractors and providers

**The Azure & Partner Group provides a full & comprehensive expertise in warehouse logistics. Apart from the logistics consulting and warehouse design we provide the project management and realization, the coordination of the IT-integration and the warehouse equipment, as well as the training of the warehouse staff.**



Prior to an actual warehouse planning the A+P group offers a detailed location analysis for the determination and selection of optimal warehouse locations. In determining potential strategic warehouse locations, the analysis considers criteria such as:



- Development scenarios of the region
- Regional (logistic) infrastructure
- Real estate market
- Labor market
- Transportation costs
- Regulations
- Safety and security.

Finding the exact location for the warehouse guarantees the most economic decision and optimizes the relationship between construction and transportation costs.

## Services in warehouse logistics design and consulting Warehouse Design and Consulting



- Design your new central warehouse
- Realizing warehouse projects as the responsible general contractor
- Modernization and optimization of the logistic processes in existing warehouses
- Detailed process design
- Project-support in all project phases
- Cross-industry benchmarking of your logistic processes
- Feasibility studies for new warehouse; strategy- and technology-wise
- Development of innovating logistic concepts
- Benchmarking and feasibility studies for manual and automated warehouse

*OUR PRODUCTS and Services*

**1- Warehouse Construction**

Warehouse construction has been a staple of A+P Construction's project showcase for decades. Warehouses used to be fairly straight-forward construction projects, but over time the requirements for these facilities have become more complex. Warehouse design now involves new advancements in inventory control and other types of automation.

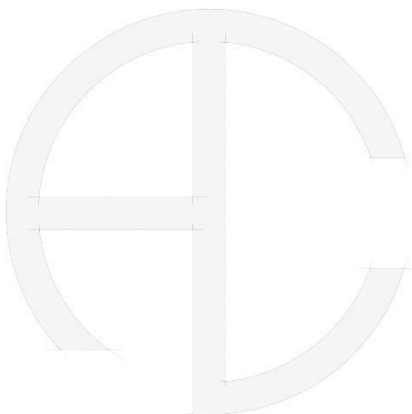


Whether the client's need is as simple as a basic "big box" or as complex as an integrated facility that supports various commercial and industrial functions, Bob Moore Construction has the experience and expertise to deliver a quality building to meet that need. In recognition of Bob Moore Construction's leadership and expertise in industrial and warehouse construction.



## A+P offer decades of Experience and Knowledge in a wide range of Refrigerated Warehouse Systems:

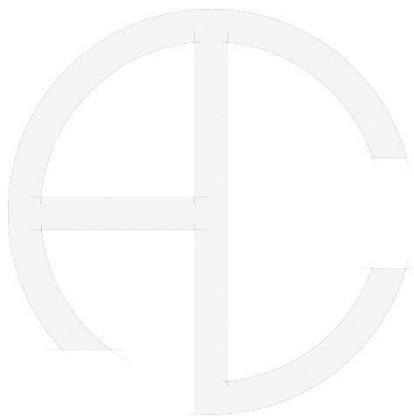
- Refrigeration and HVAC systems
- Loading Docks
- Insulated floor systems
- Split systems (freezer / cooler)
- Cold storage doors (high speed)
- Under-floor warming systems
- Converting existing buildings
- Thermal barriers
- Condensation blocks
- Panelized construction
- Steel frame building construction
- Fire blocking
- Sprinkler systems
- Food processing
- Building curbs
- Washdown areas
- Rubber membrane roofing
- Insulated roof panels
- Racking and storage systems
- Commercial Roofing Systems
- Plumbing and Electrical Systems



## 2- Warehouse solutions & Storage System

**Azure Trading** offers full service of storage solutions in the following:

- Pallet rack system
- Picking medium duty rack system
- Metal Shelving System
- Mobile Shelving
- Automated Storage System
- 
- Plastic Pallet



## Product - Agents



Stow is one of the leading factories in the storage systems market.

**Top-3 in Europe**

**Top-3 in Asia**

It is specialized in the design, manufacturing, sale and services of metal racking, automated warehouses and other storage solutions. Stow is the leading storage company in Belgium and ranks third in the world in its field, selling to more than 70 countries.

**11 affiliates and 50 distributors worldwide**

**3 production units with annual capacity of approx. 10.000.000 pallet positions = 150.000 tons of steel**

**Belgium: highly automated factory, cost leader in its field**

**Czech Republic: more flexible, customized production**

**China: exact same product range as in EU**

**2012: sales of 181.6 mio EURO with 632 employees**

**1) Factory in Belgium (Dottignies), 2) Factory in Czech Republic (Karvina), 3) Factory in China (Shanghai)**



## Product - Agents



Mecalux is one of the leading companies in the storage systems market. It is specialized in the design, manufacturing, sale and services of metal racking, automated warehouses and other storage solutions. Mecalux is the leading storage company in Spain and ranks third in the world in its field, selling to more than 70 countries.



The prime position of the company is based on its application of the most advanced technology in the industry, and on its extensive distribution network in Spain, France, Portugal, Italy, Germany, Slovakia, Belgium, Holland, UK, Czech Republic, Poland, Argentina, Uruguay, Peru, Brazil, Chile, Panama, Mexico, Canada, Turkey and the USA.

The group has eleven production centers: in Spain (Barcelona, Gijon and Palencia), Poland (Gliwice), USA (Chicago, Sumter and Pontiac), Mexico (Tijuana and Matamoros), Brazil (Sao Paulo) and Argentina (Buenos Aires), each one strategically located to offer a fast, flexible service to their current and potential markets.

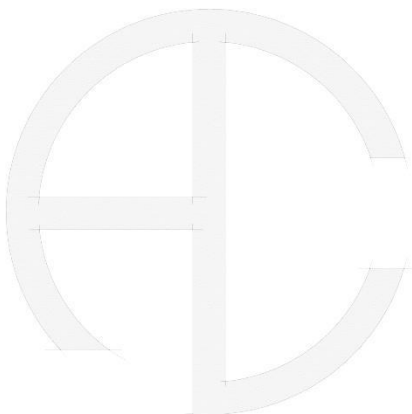


Mecalux Group's growth and development is based on: the opening of new branches, the expansion of its sales distribution networks, the investment in R+D, its automated **warehouse division**, and the **logistics portal Logismarket**. Since its foundation 50 years ago, this approach has guaranteed high quality products and an excellent client service.

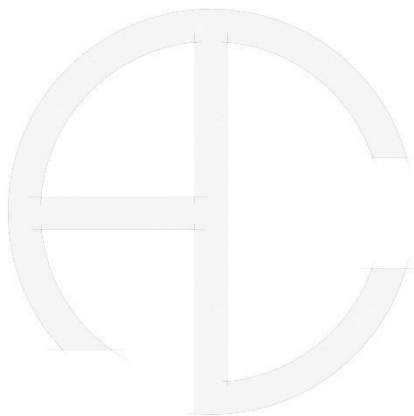
## Pallet Rack System ➤



Pallet Rack system commonly known as adjustable pallet racking is the most widely used racking system with advantage of stable structure, convenient picking up and economical design for bulk storage. Loading Beams can be adjusted at the pitch of 50mm, 75mm. Selective Pallet Racking can be designed to meet any pallet size or loading capacity for all types of lift trucks. A wide range of accessories are available to accommodate different loading capacity and purpose. It is compatible with most types of handling equipments and building structures.



VNA pallet racking systems are designed to meet the new generation of warehouses up to 17 meters high, designed around the operating tolerances of Very Narrow Aisle (VNA) equipment with aisles marginally wider than the load. Such structures must have a high level of rigidity and accurate manufacturing tolerance. VNA pallet racking systems are designed to meet the new generation of warehouses up to 17 meters high, designed around the operating tolerances of Very Narrow Aisle (VNA) equipment with aisles marginally wider than the load. Such structures must have a high level of rigidity and accurate manufacturing tolerance.

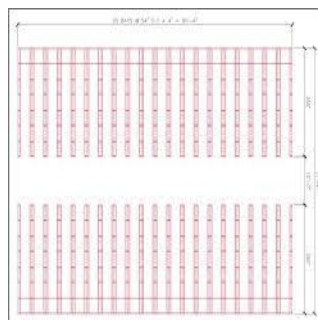
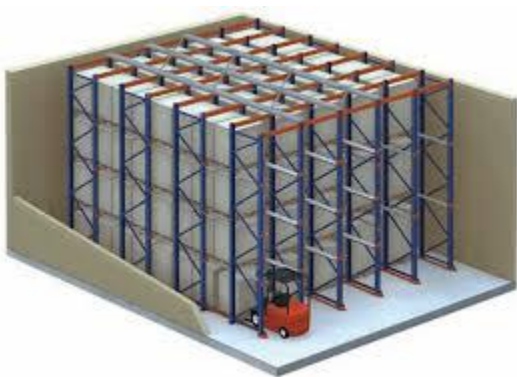


➤ Drive in Pallet Rack



Drive-in Pallet Racking is used where high-density storage is required. It is frequently used in facilities with a low number of product lines. It works on the FILO (first in last out) rule.

Drive-in racking is designed for high storage density without special pathway. The forklift would drive in the aisles when loading or picking pallets. Drive-in racking has good storage density, suitable for material warehouse or cycle warehouse with high efficiency or timely operation



## ➤ Medium Rack System



The fully adjustable Midi Rack® long span racking system is designed for storage of light to medium loads. It lends itself to use in almost any situation: shelving racking, long span racking, multitier and high rise constructions. The system offers the benefits of quick assembly, good stability and low cost. Midi Rack® is dedicated for the storage of hand loaded heavy products, such as machinery equipment and tools. The system is also suitable for the construction of multitier constructions.

## LONG SPAN RACKING

The construction of Stow long span racking system is similar to pallet racking. It comprises frames, beams, a full range of accessories and wooden or metal shelves. The main benefits of this shelving and racking system are: the quick assembly, the good stability and the low cost.



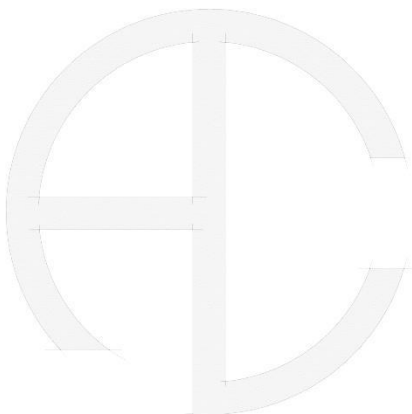
## ➤ Shelves System Light & Medium Load



## ➤ Mobile Shelves



The Mobile Shelves & Rack is a high-density storage system designed to install pallet racking onto automated mobile carriages, allowing opening and closing of the aisles. Conventional static racking requires fixed aisles between racks, causing quite some redundant space. A mobile racking system is very efficient and only needs one aisle, creating a much higher warehouse industrial storage capacity. Where compact storage is required whilst keeping a high degree of accessibility to the stored products, mobile racking may be the best solution, especially where storage space is expensive, for example in cold stores

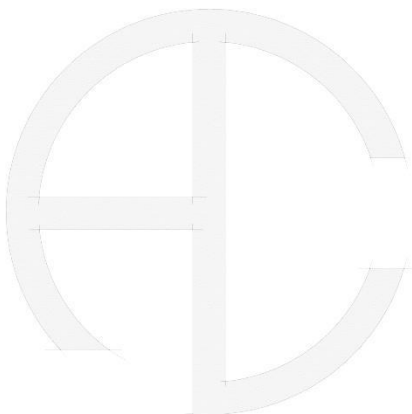




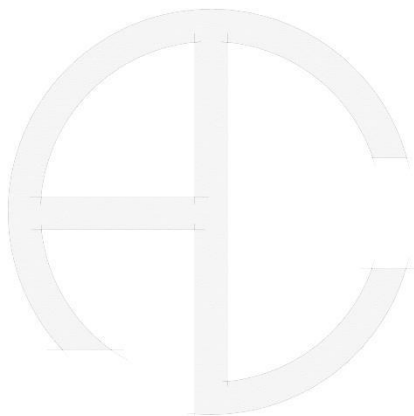
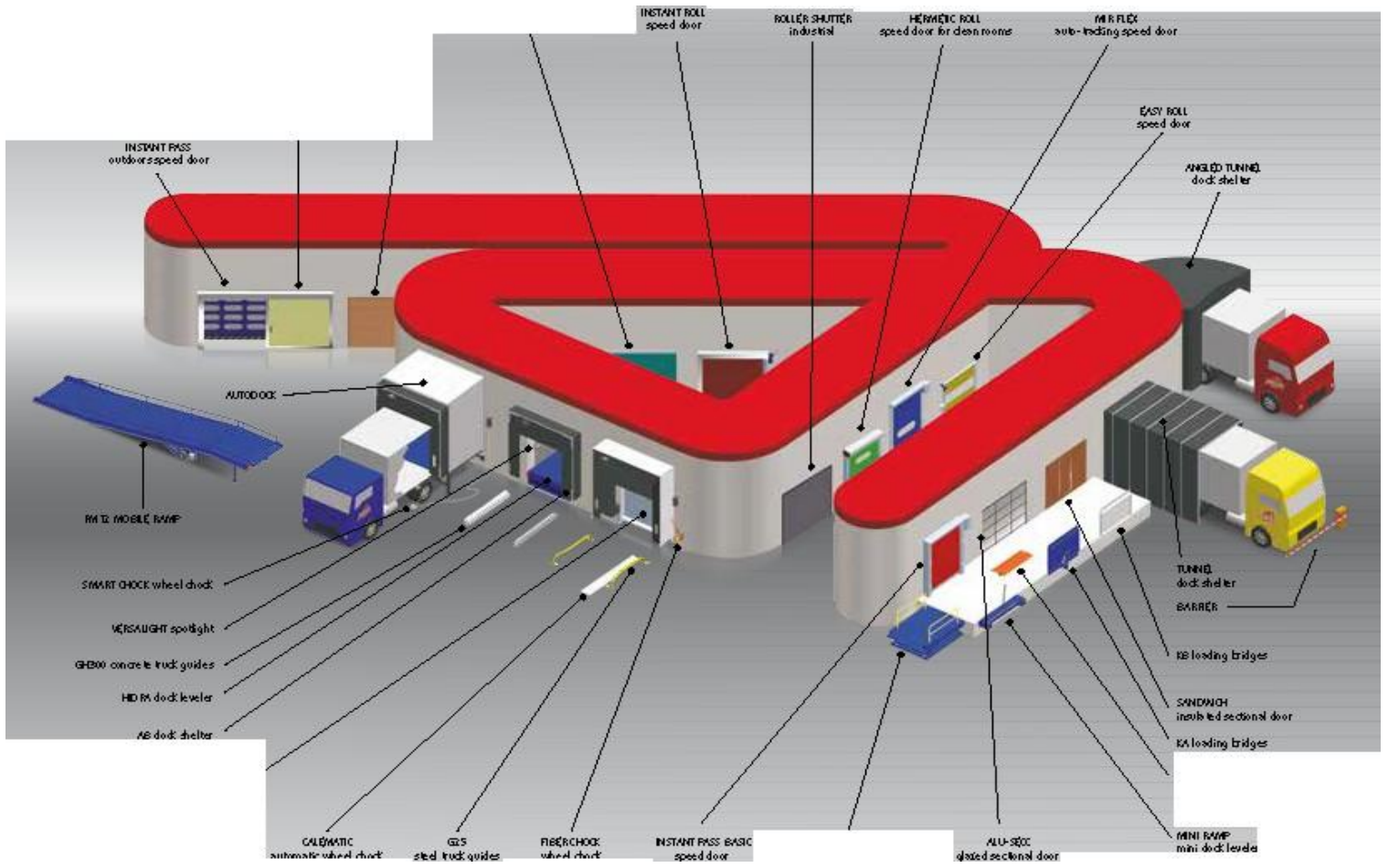
## ADVANTAGES OF THE MOBILE SYSTEM

- More storage capacity
- Reduced costs per m<sup>2</sup> (heating, cooling, lighting] High degree of occupation (90 %), similar to conventional pallet racking, but higher than other compact storage systems, such as drive in (average of 70%). Different pallet sizes can be stored more easily, compared to other high density storage solutions, where high demands are imposed onto the pallet dimensions and quality
- The installation can be configured to optimize space in existing buildings, and can be easily expanded with new blocks.

The mobile system is the best logistical solution where a combination of compact storage and individual pallet accessibility is required



➤ Warehouse Door & Accessories



## Doors for outdoor use

These doors are resistant to strong winds loads thanks to its reinforced design. Usually there are speed doors with stackable lifting system, but there may be some exceptions.







## Doors for indoors use

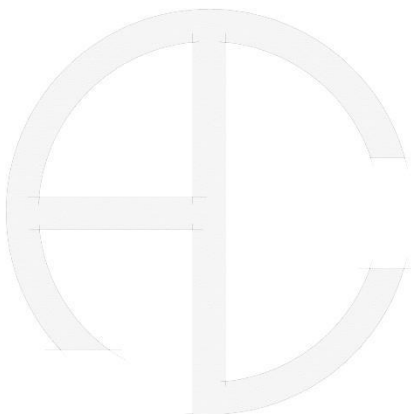
These doors are resistant to strong winds loads thanks to its reinforced design. Usually there are speed doors with stackable lifting system, but there may be some exceptions



➤ Plastic Pallet

**Specification**

| Modle                   | Size (mm)     | Weight (kg) | Picture  | Loading (T) |        |
|-------------------------|---------------|-------------|--|-------------|--------|
|                         |               |             |  | Dynamic     | Static |
| Pallet<br>(Chuan fonts) | 1200*800*150  | 10          |     | 0.8         | 4      |
|                         | 1200*1000*150 | 12          |  | 1           | 4      |
|                         | 1100*1100*150 | 12          |  | 1           | 4      |
|                         | 1200*1200*150 | 14          |  | 1           | 4      |
|                         | 1300*1100*150 | 14          |  | 1           | 4      |
| Pallet<br>(nine foot)   | 1000*800*150  | 3           |    | 0.5         | 1      |
|                         | 1100*1100*150 | 6.7         |  | 0.5         | 1      |
|                         | 1200*1000*150 | 6.7         |  | 0.5         | 1      |
| Pallet<br>(Tian fonts)  | 1100*1100*150 | 11.5        |   | 1           | 4      |
|                         | 1200*1000*150 | 11.5        |  | 1           | 4      |
| Pallet<br>(flat)        | 1200*1000*150 | 12.5        |  | 1           | 4      |
| Moistureproof<br>pallet | 1000*600*48   | 2.3         |   |             |        |



## Our customer



Al Ali Engineering Co. W.L.L.  
Trading & Contracting



شركة العلي للمهندسة ذ.م.م  
تجارة ومقاولات



## Contact Persons

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